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Greetings from Committee Chair

Dear Friends,

On behalf of the Steering Committee for Staking Our Claim: The Campaign for Frostburg, I am happy to provide you with some good news about our campaign progress and to provide you with a general report of our fund-raising activities.

In the month of December, our campaign surpassed both the \$8 million and \$8.5 million threshold. This is considerable progress since our Leadership Donor Gala (see picture) in October when we announced reaching \$7.8 million.

For the current fiscal year to date, our gifts and pledges exceed \$1.4 million, less than \$200,000 away from what was raised in the entire last fiscal year and

already exceeding the entire FY 2006 results.

Despite significant economic challenges, we continue to make good progress in reaching our goal to provide this fine University with the resources it needs and deserves. We are not satisfied with the "philanthropic health" of our Foundation and University, and this

campaign will do something about that.

Thank you for your support.

Best wishes!

Quincy Crawford
Class of '65



Campaign Steering Committee Update

Members of the Campaign Steering Committee have been busy. Mary Clapsaddle, FSU '83, and Sam Griffith have been making follow-up calls to FSUF Board members

regarding annual gifts.

Bucky Belt and Sam Griffith joined BJ Davisson on a recent solicitation of a local corporation. The prospect granted

permission to submit a \$50,000 unrestricted proposal early in 2009.

The Campaign Steering Committee met on Dec. 18 to review activities for the second half of this fiscal year.

Gifts of Note

Currently, we have additional outstanding completed gift proposals in excess of \$712,000

A **\$15,000** grant from the Cal Ripken, Sr. Foundation to provide baseball clinics for local children and orchestrated by our Men's Baseball and Women's Softball teams.

A **\$10,000** gift from friend, Roy Buckheit, for the Roy and Gi Buckheit Endowed Scholarship.

An additional **\$21,000** commitment from NewPage Corporation toward their existing scholarship program. This new commitment brings the total giving of NewPage during this Campaign to **\$43,350**.

An additional **\$40,000** commitment from Mark Spates, FSU '82, and his wife, Lynn, and from Diane Clements and her husband, Bert, toward our first nursing scholarship in memory of Mark and Diane's mother. The Constance Spates Scholarship was created earlier this fiscal year by the family of the late Constance Spates, as well as the Miltenberger Emergency Medical Service Training Foundation of Western Maryland, Inc. This pledge brings the commitment to this scholarship to over **\$75,000**.

A **\$100,000** commitment from fellow FSUF Board

and Campaign Steering Committee member, Bucky Belt and his wife, Jane. The gift is for general endowment, unrestricted annual fund, and athletics to be used at the discretion of the Athletic Director.

A **\$315,000** gift from the Naylor Family Foundation benefitting the College of Education. The gift will endow the Howard and Audrey Naylor Scholarship for special education graduate students preparing to be educators of students with Down syndrome or autistic characteristics. The gift will fully endow a graduate scholarship plus provide funds to benefit a student before the endowment has had time to accumulate earnings.

CHILL News

Thanks to the hard work of April Baer, Project Coordinator for University Wellness, CHILL, we have completed our first annual report to AstraZeneca regarding the progress of the very generous CHILL

program they have funded. We hope to be in good standing to receive another generous gift from AstraZeneca to continue the second year of a proposed four year plan. Joining April as team

members for the CHILL project are Vice Presidents Bowling and Davisson, Dr. Spencer Deakin, Dr. Jesse Ketterman, Rebecca Ramspott, Mary Tola, and Dr. Art Siemann.

University Advancement Staff

New Annual Fund Director

We welcomed Leslie Reed to our division in November. She recently completed year-end annual fund solicitations and is working diligently to achieve fiscal year annual fund goals.

Staff contacts

Advancement staff members had 55 prospect/donor visits through this quarter. Shannon Gribble has worked closely with Amy Carter in reaching out to Sloop Leadership donors for additional support.

Annual Faculty/Staff Campaign

Our exceptionally dedicated faculty and staff just completed the annual faculty/staff campaign.

Seventy-seven employees signed up for payroll deduction for commitments in excess of **\$37,310**, up from \$28,248 last year.

Seven percent more employees participated in payroll deduction this year compared to last.

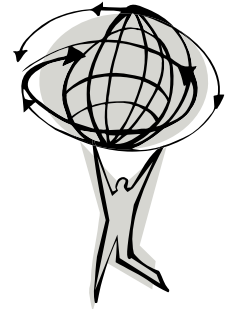
They gave 32% more than last year.

This is incredibly impressive, especially in light of the current economic environment.

In total, our faculty and staff have given or pledged **\$51,098** since the start of this fiscal year.

We wish to recognize the efforts of our Faculty/Staff Special Gifts Committee members:

- Dr. Bill Bingman
- Dr. Tom Bowling
- Dr. David Gillespie
- Dr. Cindy Herzog
- Dr. Maureen Connelly
- Dr. Karen Sarnaker
- Mr. Bill Mandicott



Old Main Society

We have added three new members to our Old Main Society, the recognition group for those who have included the FSUF in their estate plans.

One member of the Old Main Society provided documentation of their long-term gift that is in excess of **\$250,000**.

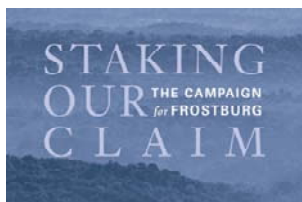
If you have made such plans for the Foundation and have not yet informed

us, please do so.

Kudos to the Old Main Steering Committee, headed by Mel Malchenson, FSU '81,'93, '94, for their enhanced marketing and other work they are doing to build awareness of charitable estate planning.

Other members of the committee include: Dr. Cindy Herzog, Dr. Sharon Robinson,

Theresa Testoni, FSU '85, Jim Mason, FSU '75, and John and Narmeen Reger, both FSU '90.



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Offices are located on Frostburg's Historic Main Street in the newly-renovated Lyric Building.